

**Subject:** *Orangewood Wines Newsletter - Volume 3, Issue 35 – January 31st, 2010*  
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## **Introduction**

It's a new year and a new decade. We are optimistic that the economy will start to pull itself together and that 2010 will be a good year for all of us.

In January of last year in the box scores I put the total number of each item in addition to the new ones. I said I would do the same thing each year, so here they are.

## **Box Score**

New Restaurants:	1 (87)
New Retail/Wine Bar Outlets	1 (77)
New Wineries	2 (31)
New Sales Consultants	0 (12)

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## **New Restaurants**

### **[Sabor](#)**

18555 North 59th Avenue  
Glendale, AZ 85308  
(602) 942-2500

## **New Retail/Wine Bar Outlets**

### **[Down Under Wines & Bistro](#)**

1422 West Warner Road  
Gilbert AZ, 85233  
(480) 705-7131

(This is not strictly a new place, but it has moved from under the shadow of Chandler Mall to Gilbert with improved parking, foot traffic, but the same old hospitality and attitude that you have come to expect.)

## **New Wineries**

### **[Alysian Wines](#)**

Gary Farrell sold his successful eponymous winery (Gary Farrell Winery) in 2004 and has been searching for his roots since then. Alysian Wines is his new winery on the West side of Russian River in Sonoma. Using grapes from vineyards of his friends and long time suppliers in the area, as well as from the vineyard owned by himself and his wife, Debbie, he is focusing on making no compromises Pinot Noir and Chardonnay. Gary started winemaking at Davis Bynum, where he used to work with Jim Wallace, our man in Prescott. Jim is delighted to be able to sell Gary's wines once again.

### [Scott Harvey Wines](#)

Scott Harvey wines include three distinct brands: Scott Harvey Wines from Amador County, Jana Wines (Jana Harvey is Scott's wife) from Napa Valley and Super Hero Wines sourced from all over California. Scott advocated Barbera as the best grape to grow in the Sierra Foothills because Barbera originates in the Foothills of the Alps in Piedmont Italy. Barbera was the flagship varietal that Scott introduced while at Renwood. That notwithstanding, he was the first winemaker at the first winery we represented, Vino Noceto, where Sangiovese is the flagship varietal. At Folie a Deux Scott worked with Jim Wallace, our man in Prescott (didn't I just see that somewhere else). Jim is delighted to be able to sell Scott's wines twice again.

### **Varietal of the Month – Grenache**

The Rhône Valley in France is in the bottom right hand corner of France (sometimes called the south east), next to Switzerland and Italy. The source of the Rhône is actually in Switzerland. The Rhône Valley is home to a number of varieties. Quick, can you name one? Hint, look at the title of this section. There are both red and white varieties, with Grenache being one of the reds. Other reds you have heard of are Syrah and Mourvedre. There are more, but they are for another month. Besides France's Rhône Valley, Grenache is widely planted around the world, with Spain, who calls it Garnacha, and California being the major places. The USA based [Rhône Rangers](#) produce Grenache both as a varietal in its own right (or bottle) and also as the first letter in the so-called GSM blends. (GSM is a TLA. GSM stands for Grenache Syrah Mourvedre. TLA stands for Three Letter Acronym.) I had thought I would nip out to the cellar and grab a bottle of Grenache to accompany my writing here, but I am out of it. So, in the Corles' household it seems to be one of the most popularly consumed wines. Grenache is clearly popular with farmers and consumers. So, what is Grenache as a wine? It is a light to medium bodied red wine, typically with lots of cherry fruit on the nose and palate and light tannins, which makes it an easy quaffer any time of the year.

Orangewood has a delightful and inexpensive Grenache from Rhône Ranger [David Girard Vineyards](#) in Placerville, El Dorado County, California.

### **Rambling**

January is the time of year for Patty Green (of Patricia Green Cellars) to visit and to bring with her our annual rainfall, as we pretend we are in Oregon. Last week was no exception. We fitted the 7 inches of rain into the two days she was here. She held one winemaker dinner and had two others cancelled. Fortunately, they *were* cancelled or we would still be snowshoeing our way back from Flagstaff.

During her visit we talked a lot on a range of topics. One thought she had was about screw caps – she is delighted to see them become more popular, because this means there is more high quality cork left for her bottles! On another, she and her business partner, Jim Anderson, are recognizing the need to personalize the wine. Wine is not just wine, it has people and stories behind it. While we at Orangewood understand that and do our best to relate them ourselves, there is nothing like getting those people and stories closer to restaurateurs, wine purveyors and, of course, consumers. To that end, both Patty and Jim are doing far more traveling in support of their distributors, and we hope to see her back again before the summer.

The Rambler rambles on...

Cheers,

Richard (newsletter writer), Laurie (editor) and Jim Wallace (another editor)  
Orangewood Wines