

Subject: *Orangewood Wines Newsletter - Volume 3, Issue 2 - September 17th, 2006*

Sent: *Sunday, September 17, 2006, 11:10 AM*

Introduction

The summer is coming to an end in Arizona, snowbirds are returning, customers are buying Cabernet Sauvignon and Syrah. We are one week away from the High 5 trade events and our portfolio has grown some more.

Box Score

New Restaurants:	4
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Trade Tasting

“High Five” Trade Tasting Events

Scottsdale

Sunday September 24th 1:00pm – 4:00pm
Scottsdale Culinary Institute's L'Ecole Restaurant
8100 East Camelback Rd, just East of Hayden Rd.

Tucson

Monday September 25th 2:00pm – 5:00pm
Elle, Wine Country Restaurant
3046 East Broadway Blvd, just West of Country Club Rd

These events are next Sunday and Monday. Orangewood Wines and four other small distributors will be greeting their customers and providing a sampling of wines from their portfolios. The restaurants will be providing wonderful hors d'œuvres to allow food and wine pairing experimentation – and to keep the rumbling stomachs below 6.3 on the Richter scale.

New Restaurants

My Wine Cellar

5030 East Warner Rd
Phoenix, AZ 85044
(480) 598-9463

Spice Bistro

10325 North La Canada Drive
Tucson, AZ 85737
(520) 297-3777

Casa Vicente

375 South Stone Ave
Tucson, AZ 85701
(520) 884-5253

Garland's Oak Creek Lodge

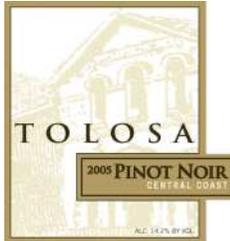
8067 North Highway 89A,
Sedona, AZ 86336
(928) 282-3343

New Wineries



Terry Hoage – Paso Robles

Terry Hoage Vineyards is a small family owned vineyard that is dedicated to producing the finest grapes and wines. The John Alban designed vineyard is planted with Rhone varietal grapes on 26 acres of a southwest facing hillside in Paso Robles. Terry and Jennifer Hoage produce minimally processed wines that show intense fruit and complexity showcasing their passion for excellence.



Tolosa Winery – San Luis Obispo

Located in San Luis Obispo's Edna Valley, the Tolosa vineyards are ideally situated close proximity to the Pacific Ocean, with its cooling breezes and frequent evening fog. This moderating effect provides a long growing season, allowing complex flavor to develop in the fruit while protecting it from over-ripening.

(Check out the short videos of punching down and batonage at their website).



Topel Winery - Mendocino County

Close to Hopland in some delightful hills that used to be an artists colony, is the Topel vineyards and winery. The first grapes were planted in 1989. At 1400 feet and with ideal soil structure for grape growing, high diurnal temperature swings, this a perfect and unique place to grow grapes. Mark and Donnis Topel have planted the vineyards and built the winery and produce wines with a minimum of intervention and a maximum of flavor.



Naggiar Vineyards – Nevada County

Mike and Diane Naggiar started experimenting with grape growing and winemaking in 1993, and eventually decided to get serious. They purchased 160 acres in Nevada County, the northernmost county in the Sierra Foothills. First dedicated to growing excellent grapes using sustainable practices and then to making wine that allowed the fruit to express itself, they produced their first wines from the 2003 harvest. Now helped by many of their relations, they are becoming a standout in grape and wine production.



Ortman Family Vineyards - San Luis Obispo

The winery is founded on four decades of experience, two generations of winemakers and family roots that reach deep into California agriculture. Based in San Luis Obispo, in the heart of the Central Coast wine country, Chuck and Matt Ortman have been making wine there for 25 years.



Richard Grant - Napa Valley

Dr Richard (Grant) Peterson, Napa oenologist extraordinaire, discovered this grapevine in Wrotham (rot 'em) England. Originally brought to England by the Romans 2000 years ago, this turned out to have identical DNA to Pinot Noir. Dr Peterson established 4 acres of these grapes from which he makes a small quantity of sparkling blanc de noir.

Awards

Once again Robert Parker's Wine Advocate gave worthy mentions of some of our wineries. In the California Rhone Rangers section were **Blackjack Ranch, Terry Hoage Vineyards, Tolosa** and **Topel Winery**. In the California Central Coast section was **Blackjack Ranch** again, We do have most of the wines that were rated. Contact us for further information.

Rambling

We were standing in line to order lunch at La Super Rica Taqueria, at 622 North Milpas Street in Santa Barbara, watching the tortillas being made by hand. Kelly and Szymon and I had started out well before breakfast in order to reach this New York Times and David Crosby recommended taco stand. We were on our way to visit 4 wineries in under 48 hours. Blackjack Ranch in Solvang was first. We talked to Roger Wisted, the owner, tasted his wines and learned more about his history, hopes and aspirations. Heading North to San Luis Obispo we met with Bob Schielbutt one of the owners of Tolosa Winery. Bob and his partner were early planters of vines in Edna Valley and had only recently become serious about making their own wines rather than selling the grapes to others. We toured and were wined and dined before crashing at their guest house. In the morning, just around the corner, we met with Chuck and Matt Ortman and tried the wines produced by this father and son team at 8:00am with breakfast. And they say that beer is no longer just a breakfast drink. Finally we drove up to Paso Robles and met with Terry and Jen Hoage. Terry was a professional football player for the Arizona Cardinals, and while we liked the wines they had sent us, I wanted to check that they were serious about their vines and wines. They are very serious. They also advised us that the traffic in LA builds up in the afternoon, but we still stayed to see the vineyards and winery. The wine business is really tough. I had not intended to represent any more wineries this year, but who can resist?

Cin-cin, alla salute!

From all of us at Orangewood Wines

Richard (newsletter writer) and Laurie Corles (editor)
Orangewood Wines