

Orangewood Wines

Small Wineries, Great Wines

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Introduction

It is time for my annual apology for not sending out greetings cards and to thank those of you who did send one to Laurie and me. We are in time to wish you the very best for the New Year. Health, happiness and prosperity, in that order, are what we wish you in particular. While I do not go in for predictions...I expect that you will have written the wrong date on a check and cast your new exercise program to the winds by the end of tomorrow.

Exit Strategy - Update

In May I wrote about my mortality and the need to figure out how to allow our growing Orangewood Wines to continue without Laurie and me at the helm. We started this project 20 months ago with a not-to-exceed 10 year completion date. Early this year we received a letter of intent from another distributor. We worked with them diligently for over 6 months. It seemed that everything would work, but circumstances changed and the deal was not done. We are now working closely with another distributor. Meanwhile all kinds of rumours are flying around. Everybody knows that something is going to happen. One day in the next 8 years it will.

KJZZ First Press Arizona

On April 7, KJZZ is holding their First Press Arizona Fine Wine Dinner and Auction. This is a fun event that helps support our local National Public Radio affiliate. For consumers, this is an opportunity to taste wines with winery representatives, have a gourmet dinner paired with wines from that single winery, hear why the wines have been paired this way and how the wines were made, and learn about the history of the winery. It is always an educational experience. For wineries, it is an opportunity to present the winery and its wines to a group of consumers who are interested in wine and are eager to learn more.

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New Customers

[Classic Spaghetti](#) [Western Steakhouse](#)

1535 North Stone Avenue
Tucson, AZ 85705
(520) 792-1776

Osteria (opening soon)
5601 East McKellips Drive
Suite A110
Mesa, AZ 85215
(480) 326-4348

[Von Hanson's Meat & Spirits](#)

2390 North Alma School Road
Chandler, AZ 85224
(480) 917-2525

Consumers, to buy individual tickets or buy whole tables go to the [website](#).
Wineries, contact me for more information.

Rambling

2017 is behind us and we are happy to leave it there. Those of you who read this newsletter know that Laurie's dad died recently and earlier in the year my sister died. The potential sale of the business has also added stress. I saw another grey hair in my beard today.

We look forward to positive things this year, hiking the Grand Canyon, skiing in the Rockies, attending First Press Arizona, oh, and selling great wines to enthusiastic restaurants and wine stores.

Happy New Year to you all.

The Rambler rambles on...

Cheers,

Richard (newsletter writer) and Laurie (editor)
Orangewood Wines

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